



Transitioning your dealership to the next generation?

A well-developed succession plan can generate more value for your dealership and enable the exit you envision. From tax planning to ownership transfer to performance improvements, a succession strategy will help you maximize returns on your life's work.

Have you considered the following questions?



Will you transition your dealership to family, employees, third parties or others?



Do you have a management and ownership succession plan in place?



Do you and your family have an updated financial plan?



Will you have enough money for the rest of your life?



Do you know how much your dealership is worth? Have you had a formal valuation report recently?



Do you and your family have up-to-date wills and a clear succession plan?



Do you have a business continuity plan?



Would your dealership be stable or protected in the event of an unplanned exit?

If you've answered no to any of these questions, contact Chris Schaufele to help you develop a succession strategy so you can secure the future of your dealership.

