

Agriculture is a sophisticated industry and a sophisticated, strategic approach is required to manage a farm business today. Whether you are looking for advice on your day-to-day challenges or require specific advice on areas such as crop selection, cost of production or financial structuring or you're looking to recruit a new farm manager, our Farm Management Consulting (FMC) team can help.

How MNP can help

Since 1945, MNP's Agriculture team has been proud to help farmers and livestock producers remain competitive and profitable. Our team of Farm Management Consultants, accountants, business advisors and tax specialists are intimately familiar with all aspects of the agriculture industry to provide in-depth solutions that deliver results. Our team is one of the largest specialist groups of its kind. Many team members come from farming backgrounds and bring a high level of technical knowledge and experience, which gives us a real understanding of the issues faced by today's farming community.

Tailored solutions

We offer ongoing comprehensive consulting and advisory services to meet the unique needs of farmers, ranchers and intensive livestock producers. Our customizable service offering means you can engage with us for as much or as little assistance as you wish.

Our core services include:

Management and strategic planning

We help our clients make better use of their own information to make more informed decisions and for producers who want to plan a detailed development path that leads to maximized profits and a realization of your business and personal goals.

Farm business reviews

We have considerable experience carrying out detailed tactical reviews of our clients' businesses and will compare your performance to your specific peer group.

Production economics and marketing

Improvements in profitability come from maximizing potential through more efficient production of the most profitable crops, livestock and livestock products.

Risk management

Recognizing, understanding and effectively managing risk is essential to the success and sustainability of farm businesses. We can help you, including utilizing MNP's Ag Risk Management Projector $^{\text{TM}}$ a highly visual and interactive approach to give you a better understanding of the costs and benefits of the various insurance risk management programs and how they can be tailored to work specifically for you.

Credit reviews

Financing the business in an appropriate and sustainable manner is crucial to the success of any farm or ranch. A strong financial structure ensures the most efficient use of capital and is the engine for future growth and development.

Business structures

Applying the right structure to your operation is more important than ever, especially as your profitability improves and assets become more valuable. This creates a greater need for tax planning and asset management.

Succession planning (TransitionSMART™)

MNP's TransitionSMART™ helps you produce a succession plan which will speak to the needs of all family members while reinforcing cooperation, and preserving and enhancing goodwill.

