

Manager of Development Financing

Vancouver Island

On behalf of our client, a successful real estate development company, we are searching for a Manager of Development Financing to join their team. With an impressive team and years of experience in planning, building design, construction, project management and property management, they have been recognized for delivering results through commitment, integrity and the highest quality standards.

Reporting to the Chief Financial Officer, the Manager of Development Financing is an exciting new role, responsible for managing project and take-out financing. The ideal candidate will have a strong work ethic, exceptional organizational and time management skills, along with desire to be an integral part of the team. This role will be involved in a uniquely broad range of financing activities and will be contributing to the company's ambitious growth goals through working closely with key stakeholders.

Responsibilities:

- Build relationships with lenders, to source new financing;
- Manage and strengthen existing lender relationships;
- Arrange and negotiate new construction financing and take-out mortgages;
- Manage terms and conditions of financing;
- Ensure appropriate construction insurance is in place;
- Arrange land and development appraisals;
- Prepare financial modeling and analysis of development projects;
- Contribute to a positive and professional work environment.

Skills & Qualifications:

- Must have minimum 5 years of commercial lending/underwriting experience;
- A CPA designation is an asset;
- Experience in real estate development is an asset;
- Demonstration of solid negotiation and problem-solving skills;
- Demonstrated experience with originating/underwriting project construction financing between \$10M to \$50M and progress billings;
- Effective decision making within level of authority;
- Ability to build and grow strong industry relationships, both internally and externally;
- Ability to be direct, confident, articulate and proactive;
- Strong interpersonal and communication skills with the ability to work well in a team environment;
- Self-motivated with a positive attitude and a results-oriented approach.

This role will also appeal to a self-starter, who thinks big picture and can create timely results. This is a position within a challenging and dynamic industry, and we are searching for a highly motivated, relationship builder with a strong finance background in commercial projects.

If you feel you have the demonstrated background and are interested in learning more about this opportunity, please forward your resume to Linda Beaudry at linda.beaudry@mnpc.ca or call 778-432-3056.

