

## CONTROLLER

RIVERS, MANITOBA

### ABOUT SPRINGLAND MANUFACTURING

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Founded in 1985 in Rivers, Manitoba, Springland Manufacturing is a family business focused on creating efficient and safe grain bin unloading systems. They first developed round-tube unloaders, then introduced the U-Trough Unloader for faster emptying of larger bins with minimal damage. Entering the commercial grain market in 1989, they launched the 6000 Series Commercial Sweep, with the Positive Drive advance system. The system was later upgraded to the 6025 Series and Zero-Entry design. They also innovated the Elevator Wheel for better sweep advancement over aeration floors. Today, Springland thrives with a dedicated team and extensive dealer network, selling across North America, Europe, Asia, Australia, and New Zealand.

### ABOUT THE ROLE

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Reporting directly to the ownership group, the Controller will play a pivotal role in overseeing all financial operations, ensuring the accuracy and integrity of financial systems and reports. This position offers a unique opportunity for a seasoned financial professional to contribute to the strategic direction and growth of the company as a key member of the senior leadership team.

### KEY RESPONSIBILITIES

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#### Strategic Financial Planning

- Participate in developing the strategic plan to advance the company's mission and objectives, and to promote revenue, profitability and growth of the company
- Manage the overall financial position of the company
- Act as a resource and aid to executive management with respect to financial information, issues, and reports
- Work with each of the operational and support areas to understand the goals and objectives, key drivers of success, information and measurement systems, and processes and reporting
- Establish yearly financial objectives that align with the company's strategic plans
- Develop, direct, and provide financial analysis of operations by evaluating trends, studying revenue opportunities, establishing critical measurements, accumulating resources, and resolving problems
- Lead the finance and accounting functions including annual budgeting, forecasting, business planning, reporting, capital planning, audits, and cost control
- Translate the strategic and business plans for financial planning and accounting into operational plans
- Review prior financial results and discuss anticipated changes to highlight future needs and trends
- Develop financial models that can reflect different scenarios and can be used in long-term planning
- Monitor financial performance against budgets and explore, analyze and report variances for discussion and decision-making

- Identify within a risk management framework, all risks to the organization, and develop and implement internal controls to mitigate these risks
- Develop a process of assessing and reporting on the overall performance of the company
- Oversee the year-end audit process including the review and/or preparation of working papers, schedules, analysis and other required documentation
- Recommend new practices and/or innovative opportunities in alignment with summary budgeting and financial reporting

### Operational Performance Measurement

- Working with the ownership group, identify key issues for deliberations
- Assess and evaluate the financial performance of the company regarding long-term operational goals, budgets and forecasts
- Provide management oversight of the day-to-day operational accounting and finances of the company
- Provide the ownership group with historical, current and future projected information and analysis about organizational performance
- Provide advice and guidance to the teams about areas of concern and opportunities for improvement
- Communicate, engage and interact with internal and external stakeholders and maintain relationships with auditors, and financial institutions
- Develop, review and approve periodic and ad hoc financial statements and reports as required
- Establish monthly reporting, annual forecasting/budgeting, project reporting, and key performance indicators (KPIs) for ownership review
- Develop and approve organization-wide policies and procedures and ensure data and information are brought forward to inform the development of financial, procurement, security, and risk management policies

## SKILLS AND QUALIFICATIONS

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The ideal candidate will have a post-secondary degree in finance or business with a Chartered Professional Accountant (CPA) designation, complemented by 8 to 10 years working in a senior role leading the finance function. An equivalent combination of education and experience will be considered.

This position requires an individual to roll up their sleeves and be hands-on when necessary.

- Exceptional technical, analytical, and organizational skills with a high attention to detail.
- Proven ability to lead financial planning, reporting, and strategy implementation.
- Strong interpersonal and leadership abilities, fostering collaboration and team development.
- Excellent written and verbal communication, presentation, and negotiation skills.

As a member of Springland's senior leadership team, you'll have the opportunity to make a lasting impact and shape the financial strategies of a growing company. We encourage you to submit your resume to [jenny.rowell@mnp.ca](mailto:jenny.rowell@mnp.ca).

We appreciate the interest of all applicants; however, only those selected for an interview will be contacted. Please submit your application through MNP's official process and avoid making speculative approaches to Springland Manufacturing or its staff members, as such approaches will not support your application.

