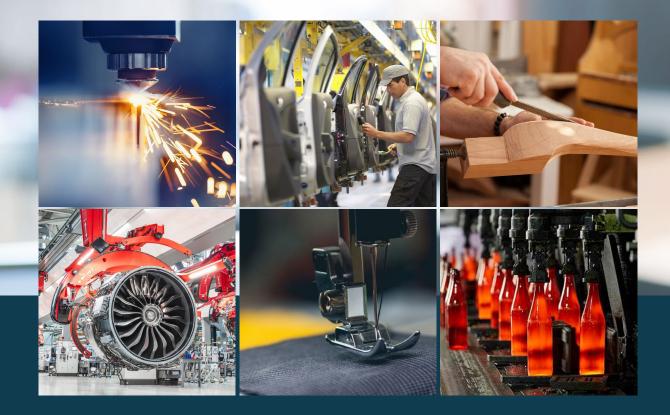


Manufacturing

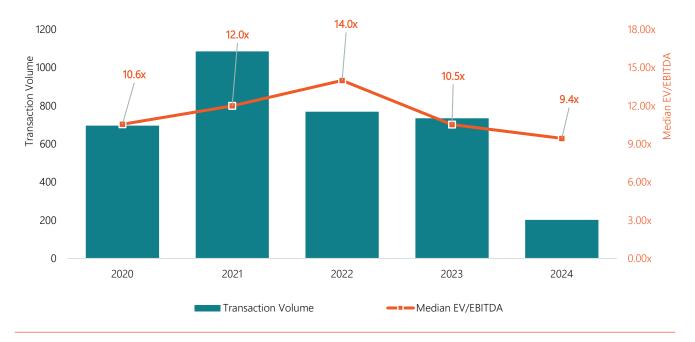
Quarterly Update | Q1 2024



MNPCF.ca

Industry Overview M&A Transactions & Performance





North American Manufacturing M&A Transactions

M&A Market Update – Q1 2024

- Transaction volume in the North American manufacturing sector grew, with 202 transactions reported in Q1 2024, an increase of 17 compared to Q4 2023. Year-over-year transaction volume decreased slightly, with Q1 2023 reporting 207 transactions compared to 202 in Q1 2024.
- United States manufacturing transactions comprised 98.5% of the quarter's total transaction value, with the remaining 1.5% being attributable to transactions within the Canadian manufacturing sector.
- Strategic buyers were responsible for 77% of the Q1 2024 transaction volume, while financial buyers comprised the remaining 23%.
- Some notable transactions during Q1 2024 include:
 - Hewlett Packard Enterprise Company's proposed acquisition of Juniper Networks, Inc. for \$15.4B. Juniper Networks, Inc. designs, develops, and sells network products and services worldwide. The company offers routing products, switching products, security products, a cloud-based service, and more. The transaction represents an EV/Revenue multiple of 2.6x and an EV/EBITDA multiple of 17.5x and is expected to close in Q4 2024 or Q1 2025.
 - Owens Corning's proposed acquisition of Masonite International Corporation for \$4.4B. Masonite International Corporation designs, manufactures, markets, and distributes interior and exterior doors and door solutions for the new construction and repair, renovation, and remodelling sectors of the residential and non-residential building construction markets worldwide. The transaction represents an EV/Revenue multiple of 1.5x and an EV/EBITDA multiple of 8.5x. The transaction is expected to close in Q2 or Q3 2024.
- Mid-market (sub \$500MM EV) transactions accounted for 10% of the overall transaction value in Q1 2024.

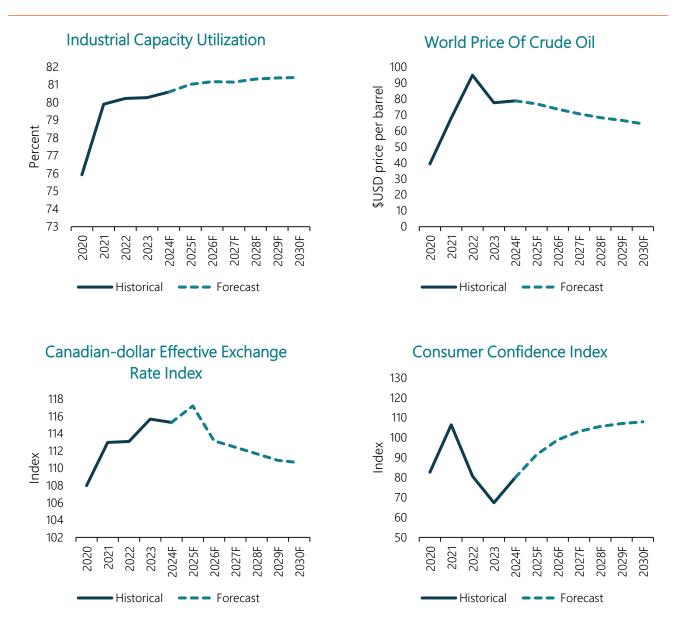
Macroeconomic Indicators



The Canadian economy is expected to experience economic growth in 2024, with real GDP projected to rise 2% in the first half of 2024. In addition, inflation has continued to ease across Canada as monetary policy has helped to slow growth and reduce excess demand pressures. However, shelter-related inflation remains high. Inflation in February 2024 was 2.8%, a decline of 0.5% from Q4 2023.

The Bank of Canada maintained its conservative GDP forecasts for 2024, with GDP growth expected to be 1.5% in 2024 and 2.2% in 2025.

The Canadian Purchasing Manager's Index (PMI) is an index of the prevailing direction of economic trends in the manufacturing and service sectors. The Canadian PMI rose a total of 4.4 points in Q1 2024 from the December low of 45.4 to 49.8 points.



Select Recent M&A Transactions



* MORGAN	
has acquired	
TRANSIT	

Announced	Mar. 5, 2024
TEV	Not disclosed
TEV/EBITDA	Not disclosed
TEV/Revenue	Not disclosed

- Morgan Corporation, designs and manufactures truck and van bodies. The company offers dry freight van bodies and refrigerated truck bodies, curtain siders, moving van bodies, cut-a-way van bodies, stake/platform trucks, and portable storage units.
- Fourgons Transit Inc, Les, manufactures truck bodies and trailers. The company was founded in 1978 and is based in Laval, Canada.



- Modine Manufacturing Company provides engineered heat transfer systems and heat transfer components for use in on- and off-highway original equipment manufacturer vehicular applications.
- Scott Springfield Mfg. Inc., designs and manufactures custom air handlers. The company was founded in 1978 and is headquartered in Calgary, Canada.

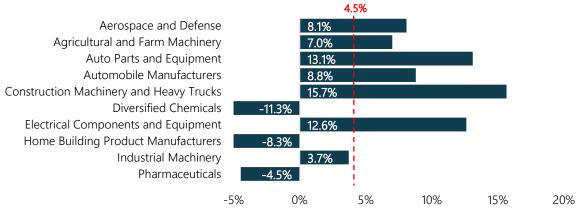
A Confidential	Closed	Feb. 8, 2024	
Buyer	TEV	Not disclosed	
has acquired	TEV/EBITDA	Not disclosed	
ATLAS SIGN & AWNING	TEV/Revenue	Not disclosed	

- Atlas Sign & Awning Company is a leading designer, manufacturer, and installer of a diverse range of signs, awnings, and architectural sign structure solutions for a variety of industries. Atlas Sign & Awning Company was founded in 1979 and is based in Langley, Canada.
- MNP Corporate Finance Inc. acted as the exclusive financial advisor to Atlas Sign & Awning Company in structuring and negotiating this transaction.

Public Comparable Analysis Growth, Margins, and Multiples

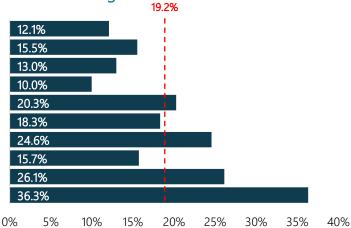


LTM Revenue Growth



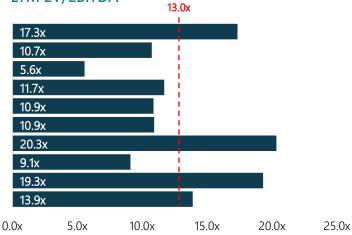
LTM EBITDA Margin

Aerospace and Defense Agricultural and Farm Machinery Auto Parts and Equipment Automobile Manufacturers Construction Machinery and Heavy Trucks Diversified Chemicals Electrical Components and Equipment Home Building Product Manufacturers Industrial Machinery Pharmaceuticals



LTM EV/EBITDA

Aerospace and Defense Agricultural and Farm Machinery Auto Parts and Equipment Automobile Manufacturers Construction Machinery and Heavy Trucks Diversified Chemicals Electrical Components and Equipment Home Building Product Manufacturers Industrial Machinery Pharmaceuticals

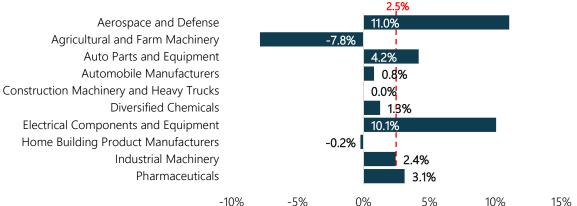


Source: Capital IQ. Data as of March 31, 2024. "LTM" refers to last twelve months. "NTM" refers to next twelve months. Valuation details provided on pages 10 and 11.

Public Comparable Analysis Growth, Margins, and Multiples

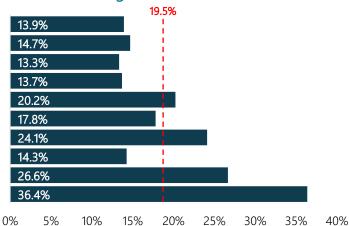


NTM Revenue Growth

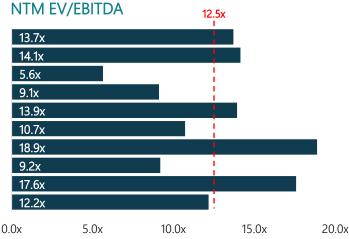


NTM EBITDA Margin

Aerospace and Defense Agricultural and Farm Machinery Auto Parts and Equipment Automobile Manufacturers Construction Machinery and Heavy Trucks Diversified Chemicals Electrical Components and Equipment Home Building Product Manufacturers Industrial Machinery Pharmaceuticals

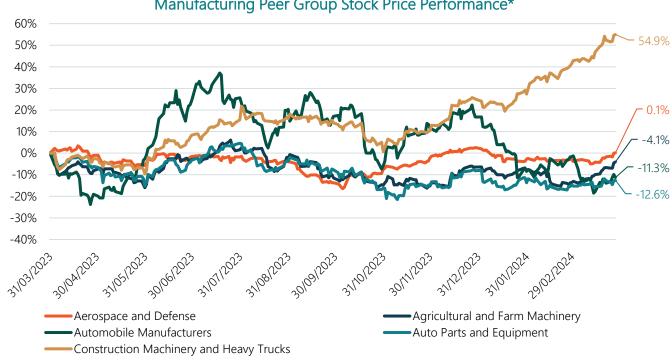


Aerospace and Defense Agricultural and Farm Machinery Auto Parts and Equipment Automobile Manufacturers Construction Machinery and Heavy Trucks Diversified Chemicals Electrical Components and Equipment Home Building Product Manufacturers Industrial Machinery Pharmaceuticals



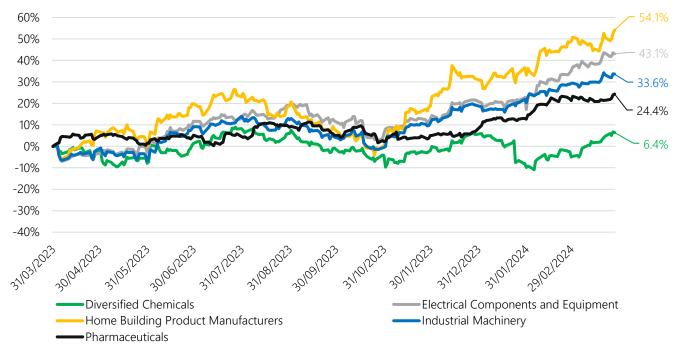
Public Comparable Analysis Performance Analysis





Manufacturing Peer Group Stock Price Performance*

Manufacturing Peer Group Stock Price Performance*



Source: Capital IQ. Data as of March 31, 2024. Further details provided on pages 10 and 11. *Peer group metrics are weighted by market capitalization

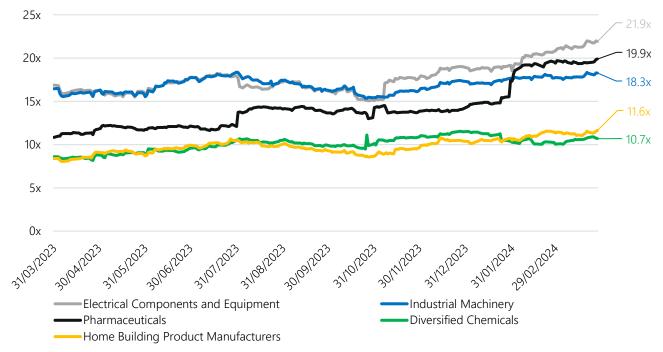
Public Comparable Analysis Performance Analysis





Manufacturing Peer Group EV/EBITDA Mulitples





Public Comparable Analysis Trading Multiples & Operating Statistics



(Figures In \$USD Millions, exce	pt percentages	and ratios)									
			Ľ	TM Operati	ng Figures	:	NTM Co	onsensus l	Valuation		
6	Market	Enterprise	D	Revenue	FRITIN	EBITDA	Revenue	EBITDA	NTM		
Company Aerospace and Defense	Capitalization	Value	Revenue	Growth	EBITDA	Margin	Growth	Margin	EV/EDITDA	EV/EBITDA	EV/KEV
The Boeing Company	\$117,750	\$155,933	\$76,442	8.4%	\$3,132	4.1%	13.7%	5.9%	NM	49.8x	2.0x
RTX Corporation	\$129,456	\$170,103	\$71,011	3.6%	\$9,811	13.8%	13.0%	16.0%	12.9x	17.3x	2.0x 2.4x
Lockheed Martin Corporation	\$109,394	\$126,588	\$69,640	5.3%	\$10,467	15.0%	1.1%	14.0%	12.9x	12.1x	2.4x 1.8x
Northrop Grumman Corporation	\$71,816	\$84,416	\$40,122	8.1%	\$4,633	11.5%	3.6%	13.9%	14.8x	18.2x	2.1x
General Dynamics Corporation	\$77,382	\$86,552	\$43,122	8.1%	\$5,211	12.1%	11.0%	13.0%	14.4x	16.6x	2.0x
Median	\$109,394	\$126,588	\$69,640	8.1%	\$5,211	12.1%	11.0%	13.9%	13.7x	17.3x	2.0x
Mean	\$101,160	\$124,718	\$60,067	6.7%	\$6,651	11.3%	8.5%	12.6%	13.8x	22.8x	2.0x
Agricultural and Farm Machine	ry										
Deere & Company	\$114,333	\$174,759	\$60,755	9.2%	\$16,593	27.3%	(22.0%)	23.5%	15.7x	10.5x	2.9x
CNH Industrial N.V.	\$16,140	\$40,411	\$24,687	4.8%	\$3,693	15.0%	(10.1%)	12.8%	14.3x	10.9x	1.6x
The Toro Company	\$9,567	\$10,682	\$4,406	(6.9%)	\$709	16.1%	7.1%	16.2%	14.0x	15.1x	2.4x
AGCO Corporation	\$9,180	\$10,162	\$14,412	13.9%	\$2,145	14.9%	(5.5%)	13.1%	5.7x	4.7x	0.7x
Median	\$ 12,853	\$25,546	\$19,550	7.0%	\$2,919	15.5%	(7.8%)	14.7%	14.1x	10.7x	2.0x
Mean	\$37,305	\$59,003	\$26,065	5.3%	\$5,785	18.3%	(7.7%)	16.4%	12.4x	10.3x	1.9x
Auto Parts and Equipment											
Aptiv PLC	\$21,719	\$27,162	\$20,051	14.6%	\$2,602	13.0%	7.3%	15.2%	8.3x	10.4x	1.4x
Magna International Inc.	\$15,655	\$21,914	\$42,797	13.1%	\$4,296	10.0%	4.0%	9.2%	5.3x	5.1x	0.5x
Lear Corporation	\$8,263	\$10,681	\$23,467	12.3%	\$1,919	8.2%	4.2%	7.7%	5.6x	5.6x	0.5x
BorgWarner Inc.	\$8,023	\$10,656	\$14,198	12.4%	\$1,922	13.5%	4.0%	13.3%	5.4x	5.5x	0.8x
Autoliv, Inc	\$9,810	\$11,361	\$10,597	15.0%	\$1,407	13.3%	4.2%	14.3%	7.2x	8.1x	1.1x
Median Mean	\$9,810 \$12,694	\$11,361 \$16,355	\$20,051 \$22,222	13.1% 13.5%	\$1,922 \$2,429	13.0% 11.6%	4.2% 4.7%	13.3% 11.9%	5.6x 6.4x	5.6x 6.9x	0.8x 0.8x
Automobile Manufacturers											
Tesla, Inc.	\$559,854	\$541,308	\$94,745	10.1%	\$13,507	14.3%	10.0%	17.2%	NM	NM	5.7x
General Motors Company	\$52,354	\$158,121	\$174,871	8.8%	\$17,451	10.0%	0.8%	13.7%	6.4x	9.1x	0.9x
Ford Motor Company	\$53,018	\$175,426	\$177,494	7.5%	\$12,243	6.9%	(1.7%)	8.9%	11.8x	14.3x	1.0x
Median	\$53,018	\$175,426	\$174,871	8.8%	\$13,507	10.0%	0.8%	13.7%	9.1x	11.7x	1.0x
Mean	\$221,742	\$291,618	\$149,037	8.8%	\$14,400	10.4%	3.0%	13.3%	9.1x	11.7x	2.5x
Construction Machinery and He	eavy Trucks										
Caterpillar Inc.	\$182,987	\$213,442	\$66,997	8.6%	\$16,866	25.2%	0.0%	22.5%	14.1x	12.7x	3.2x
Cummins Inc.	\$40,156	\$45,794	\$34,065	21.3%	\$5,150	15.1%	(3.7%)	14.8%	9.4x	8.9x	1.3x
PACCAR Inc	\$64,920	\$70,700	\$35,127	21.9%	\$6,502	18.5%	(9.5%)	16.2%	13.9x	10.9x	2.0x
Westinghouse Air Brake Technologie		\$29,584	\$9,980	15.7%	\$2,022	20.3%	5.0%	20.2%	14.4x	14.6x	3.0x
Allison Transmission Holdings, Inc.	\$7,111	\$9,050	\$3,083	8.8%	\$1,093	35.4%	2.1%	35.6%	8.2x	8.3x	2.9x
Median	\$40,156	\$45,794	\$34,065	15.7%	\$5,150	20.3%	0.0%	20.2%	13.9x	10.9x	2.9x
Mean	\$ 64,192	\$73,714	\$29,850	15.3%	\$6,327	22.9%	(1.2%)	21.9%	12.0x	11.1x	2.5x
Diversified Chemicals	400 ci c	420 J.S	\$40.85C		62.055	05.461	0.604	22.00/	(2.2)	10.5	2.0
DuPont de Nemours, Inc.	\$32,016	\$38,416	\$12,068	(7.3%)	\$3,066	25.4%	0.6%	23.8%	13.3x	12.5x	3.2x
Eastman Chemical Company	\$11,786	\$16,388	\$9,108	(11.4%)	\$1,653	18.1%	4.7%	19.7%	9.1x	9.9x	1.8x
Huntsman Corporation	\$4,503	\$6,258	\$6,111	(23.8%)	\$525	8.6%	2.0%	8.0%	12.4x	11.9x	1.0x
The Chemours Company	\$3,908	\$7,006	\$6,027	(11.3%)	\$1,113	18.5%	(2.9%)	15.9%	6.0x	6.3x	1.2x
Median	\$8,145	\$11,697	\$7,610	(11.3%)	\$1,383	18.3%	1.3%	17.8%	10.7x	10.9x	1.5x
Mean	\$ 13,053	\$17,017	\$8,329	(13.4%)	\$1,589	17.7%	1.1%	16.8%	10.2x	10.2x	1.8x

Public Comparable Analysis Trading Multiples & Operating Statistics



UTM Operating Figures NTM Consensus Estimates Valuation Company Capitalization Value Revenue EBITDA Revenue EBITDA NTM LTM LTM Value Electrical Components and Equipment S80,128 515,909 13,5% 54,412 27,1% 12,2% 26,0% 17,3x 18,5% 5,0 Electrical Components and Equipment S33,364 336,667 59,12 15,8% 51,917 21,0% 11,7% 24,0% 22,5% 57,7% 8,0 22,2% 17,5% 22,1,4% 6,3% 4,0%<	(Figures In \$USD Millions, exce	pt percentages	and ratios)									
Company Capitalization Value Revenue Growth BitToA Margin Growth Margin EV/EBITDA				LTM Operating Figures				NTM Co	onsensus l	Valuation		
Company Capitalization Value Revenue Growth BitToA Margin Growth Margin EV/EBITDA		Market	Entorprico		Devenue			Dovonuo		NITM	LTM	LTM
Electrical Components and Equipment Environ Electric Co. 564.842 \$50,123 \$15,909 13,5% 44,312 27,1% 12,2% 20,0% 17,3x 16.6x 50,0% 50,0% 50,0% 50,0% 50,0% 17,3x 16.6x 50,0% Colspan="2">Colspan="2" <colspan="2">Colspan="2"<colspan="2">Colspan="2"<colspan="2">Colspan="2"<colspan="2">Colspan="2"<colspan="2">Colspan="2"<colspan="2">Colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2">Colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="< th=""><th>Company</th><th></th><th></th><th>Revenue</th><th></th><th>EBITDA</th><th></th><th></th><th></th><th></th><th></th><th></th></colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="<></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"<colspan="2"></colspan="2"></colspan="2"></colspan="2"></colspan="2"></colspan="2"></colspan="2"></colspan="2">	Company			Revenue		EBITDA						
Eaton Corporation plc \$125,038 \$132,402 \$23,384 \$51,04 \$20,% 7.9% \$21,% 24,0x 25.9x 5.7x Rodxwell Automation, Inc \$33,384 \$35,667 \$9,129 15.8% \$1,917 21.0% 11.1% \$22,2% 17.6x 19.2x 4,0x Metter, Inc \$42,229 \$44,345 \$6,597 7.3% \$21,12 32,18 12.2% 30.4% 20.2x 21.4x 6.3x Metter, Inc \$53,565 \$62,782 \$12,519 12.6% \$3,363 25.6% 10.1% 24.1% 18.9x 21.3x 5.4x Masco Corporation \$17,335 \$20,193 \$17,097 (24.8%) \$23,185 18.% 9.5% 7.4x 81.1x 10.0x 17.x 10.0x 17.x 11.1x 10.0x 17.x Masco Corporation \$1,611 \$20,24 \$1,809 9.5% 7.4x 81.0x 7.5x 11.4x 10.2x 8.0x 7.5x 11.1x 10.0x 10.x 22.8% 13.5%		ipment										
Podxwell Automation, Inc. \$33384 \$36,667 \$9,129 15,8% \$17,97 21.0% 11% 22.2% 17,6x 19.2x 4,0x AMETEK, Inc. \$42,289 \$44,289 \$44,259 \$44,259 \$21,20 32,1% 12.2% 30,4% 20.2x 21,4x 6.9x Median \$53,364 \$57,708 \$13,708 \$13,708 \$21,20 32,1% 12.2% 30,4% 20.3x 5.4x Mean \$66,388 \$73,708 \$13,708 \$12,1% \$3,363 25.6% 8.4% 25.2% 19.8x 21.3x 5.4x Home Building Product Manufacturers Masso Carporation \$17,035 \$20,193 \$17,097 (24.8%) \$2,913 17.0% 5.1% 14,7% 11.1x 100,0x 1.7x JELO-WEN Holding, Inc. \$2,823 \$2,918 \$4,304 (5.3%) \$360 8.4% (2,2%) 13.8% 8.0x 7.5x 1.1x Masonice International Corporation \$1,611 \$2,024 \$1,875 \$1,176% <td>Emerson Electric Co.</td> <td>\$64,842</td> <td>\$80,128</td> <td>\$15,909</td> <td>13.5%</td> <td>\$4,312</td> <td>27.1%</td> <td>12.2%</td> <td>26.0%</td> <td>17.3x</td> <td>18.6x</td> <td>5.0x</td>	Emerson Electric Co.	\$64,842	\$80,128	\$15,909	13.5%	\$4,312	27.1%	12.2%	26.0%	17.3x	18.6x	5.0x
AMETER, Inc. \$42,299 \$45,436 \$57,738 \$22,120 32,18 12,2% 30,4% 20,2x 21,4x 6,9x Median \$53,565 \$62,782 \$12,519 12,6% \$3,365 \$2,26% 10,1% 24,1% 18,9x 20,3x 5,4x Mean \$13,708 12,1% \$3,365 \$2,6% 8,4% 25,2% 19,8x 21,3x 5,4x Home Building Product Manufactures \$17,335 \$20,193 \$7,914 (6,4%) \$1,608 20,3% 1.8% 19,3% 13,1x 12,6x 2,6x Builders FirstSource, Inc. \$25,431 \$29,078 \$17,097 (24,8%) \$2,913 17,0% 5,1% 14,7% 11,1x 10,0x 1,7x BLD-WEN Holding, Inc. \$1,825 \$2,913 \$1,087 \$2,913 17,6% 4,1% 15,3% 9,2x 8,2x 1,4x American Woodmark Corporation \$2,833 \$4,092 \$2,576 \$1,81 \$2,04 \$1,875 (11,1%) \$270 14,4% (22,8) 18,80 7,7x 11,1x 0,0x 7,7x 11,2x <td>Eaton Corporation plc</td> <td>\$125,038</td> <td>\$132,402</td> <td>\$23,196</td> <td>11.8%</td> <td>\$5,104</td> <td>22.0%</td> <td>7.9%</td> <td>22.1%</td> <td>24.0x</td> <td>25.9x</td> <td>5.7x</td>	Eaton Corporation plc	\$125,038	\$132,402	\$23,196	11.8%	\$5,104	22.0%	7.9%	22.1%	24.0x	25.9x	5.7x
Median \$53,565 \$62,782 \$12,519 12.6% \$3,216 24.6% 10.1% 24.1% 18.9x 20.3x 5.4x Mean \$56,388 \$73,708 \$13,708 \$12,178 \$3,363 25.6% 8.4% 22.2% 19.6x 21.3x 5.4x Home Building Product Manufacturers 22.3% 1.8% 19.3% 13.1x 12.6x 26.x Builders FirstSource, Inc. \$25,431 \$29,078 \$17,097 (24.8%) \$2,913 17.0% 5.1% 14.7% 11.1x 10.0x 1.7x Masonic International Corporation \$2,833 \$4,092 \$2,831 (21%) 5.776 (0.2%) 14.3% 8.0x 7.5x 1.1x American Woodmark Corporation \$1,611 \$2,024 \$1,613 \$2,234 \$3,568 (8.8%) \$429 17.6% (13.%) 8.0x 7.5x 1.1x Median \$2,234 \$3,505 \$3,566 (8.8%) \$429	Rockwell Automation, Inc.	\$33,384	\$36,867	\$9,129	15.8%	\$1,917	21.0%	1.1%	22.2%	17.6x	19.2x	4.0x
Mean \$66,388 \$73,708 \$13,708 12.1% \$3,363 25.6% 8.4% 25.2% 19.8x 21.3x 5.4x Home Building Product Manufacturers Masso Corporation \$17,335 \$20,193 \$7,914 (6.4%) \$20,378 1.8% 19.3% 13.1x 12.6x 2.6x Builders FirstSource, Inc. \$25,431 \$29,078 \$17,097 (24.8%) \$20,378 1.8% 19.3% 13.1x 12.6x 2.6x Massonite International Corporation \$2,683 \$4,092 \$2,831 (21%) \$499 17.6% 4.1% 15.3% 9.2x 8.2x 1.4x American Woodmark Corporation \$1,611 \$2,024 \$555 (18.2%) \$18 3.2% (5.3%) 1.4% NM 11.2x 0.4x Median \$2,324 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 14.3% 9.2x 9.1x 1.3x Median \$2,204 \$35,764 (11.1%) \$429 15.7% (0	AMETEK, Inc.	\$42,289	\$45,436	\$6,597	7.3%	\$2,120	32.1%	12.2%	30.4%	20.2x	21.4x	
Home Building Product Manufacturers Masco Corporation \$17,335 \$20,193 \$7,914 (6.4%) \$1,608 20.3% 1.8% 19.3% 13.1x 12.6x 2.6x Builders FirstSource, Inc. \$25,431 \$29,078 \$17,097 (24.8%) \$2,913 17.0% 5.1% 14.7% 11.1x 10.0x 1.7x JELD-WEN Holding, Inc. \$1,825 \$2,918 \$4,304 (5.3%) \$360 8.4% (3.6%) 9.5% 7.4x 8.1x 0.7x Masonite International Corporation \$1,611 \$2,024 \$1,875 (10.1%) \$270 14.4% (2.2%) 13.8% 8.0x 7.5x 1.1x Cassarstone Ltd. \$141 \$204 \$555 (18.2%) \$18 3.22% (6.3%) 1.1% NM 11.2x 0.4x Median \$2,354 \$3,505 \$5,764 (11.1%) \$945 13.5% (0.2%) 14.4% 9.2x 9.1x 1.3x Industrial Machinery Illinois Tool Works Inc. \$5	Median	\$53,565	\$62,782	\$12,519		\$3,216		10.1%		18.9x	20.3x	5.4x
Masco Corporation \$17,335 \$20,193 \$7,914 (6.4%) \$1,608 20.3% 1.8% 19.3% 13.1x 12.6x 2.6x Builders FirstSoure, Inc. \$25,431 \$29,078 \$17,097 (24.8%) \$2,913 17.0% 5.1% 14.7% 11.1x 10.0x 1.7x Builders FirstSoure, Inc. \$1,615 \$2,9078 \$4,304 (5.3%) \$360 8.4% (3.6%) 9.5% 7.4x 8.1x 0.7x Masonite International Corporation \$2,883 \$4,092 \$2,831 (2.1%) \$499 17.6% 4.1% 15.3% 9.2x 8.2x 1.4x American Woodmark Corporation \$1,611 \$2,024 \$1,675 (10.1%) \$270 14.4% (2.2%) 13.8% 9.2x 8.2x 1.4x American Woodmark Corporation \$1,613 \$2,024 \$35,568 (8.3%) \$429 15.7% (0.2%) 14.3% 9.2x 9.1x 1.3x Indiois Tool Works Inc \$80,162 \$87,468 \$16,107	Mean	\$66,388	\$73,708	\$13,708	12.1%	\$3,363	25.6%	8.4%	25.2%	19.8x	21.3x	5.4x
Builders FirstSource, Inc. \$25,431 \$29,078 \$17,097 \$24,896 \$2,913 17.0% 5.1% 14.7% 11.1x 10.0x 1.7x Masonite International Corporation \$2,883 \$4,902 \$2,881 \$2,913 \$360 8.4% \$360 8.4% \$360 8.4% \$12,855 \$2,913 \$1,011 \$2,024 \$1,875 \$101% \$529 13.8% 8.0x 7.5x \$1,1x American Woodmark Corporation \$1,611 \$2,024 \$1,875 \$101% \$22% \$14.4% \$(2,2%) 13.8% 8.0x 7.5x \$1,1x Median \$2,354 \$3,568 (8.3%) \$429 \$15.7% \$(0,2%) \$14.3% \$9,2x \$9,1x \$1.3x Mean \$2,354 \$3,568 \$16,107 \$1.1% \$5,764 \$111.1% \$9,2x \$9,7x \$9,6x \$1.3x Illinois Tool Works Inc. \$80,162 \$87,468 \$16,107 \$1.1% \$5,756 \$2.1% \$1.9% \$1.23% \$1.4x \$4.x	Home Building Product Manufa	acturers										
Builders FirstSource, Inc. \$25,431 \$29,078 \$17,097 (24.8%) \$2,913 17.0% 5.1% 14.7% 11.1x 10.0x 1.7x JELD-WEN Holding, Inc. \$1,825 \$2,913 \$4,304 (5.3%) \$360 8.4% (3.6%) 9.5% 7.4x 8.1x 0.7x Masonite International Corporation \$1,611 \$2,024 \$1,875 (10.1%) \$290 17.4% (12.3%) 8.0x 7.5x 1.1x Caesarstone Ltd. \$141 \$20.04 \$555 (10.1%) \$270 14.4% (2.2%) 13.8% 8.0x 7.5x 1.1x Median \$2,354 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 14.3% 9.2x 9.1x 1.3x Mean \$2,354 \$3,505 \$3,566 (11.1%) \$4429 15.7% (0.2%) 12.3% 9.7x 9.6x 1.3x Industrial Machinery Illinois Tool Works Inc. \$80,162 \$87,765 \$19,826 15.4% \$51,776 </td <td></td> <td></td> <td>\$20,193</td> <td>\$7,914</td> <td>(6.4%)</td> <td>\$1,608</td> <td>20.3%</td> <td>1.8%</td> <td>19.3%</td> <td>13.1x</td> <td>12.6x</td> <td>2.6x</td>			\$20,193	\$7,914	(6.4%)	\$1,608	20.3%	1.8%	19.3%	13.1x	12.6x	2.6x
Masonite International Corporation \$2,883 \$4,092 \$2,831 (2,1%) \$499 17.6% 4,1% 15.3% 9.2x 8.2x 1.4x American Woodmark Corporation \$1,611 \$2,024 \$1,875 (10,1%) \$2,70 14.4% (2,2%) 13.8% 8.0x 7.5x 1.1x Median \$2,354 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 14.4% 9.7x 9.6x 1.3x Mean \$2,354 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 12.3% 9.7x 9.6x 1.3x Industrial Machinery I Image: Sign of Si	Builders FirstSource, Inc.	\$25,431	\$29,078	\$17,097	(24.8%)	\$2,913	17.0%	5.1%	14.7%	11.1x	10.0x	1.7x
American Woodmark Corporation \$1,611 \$2,024 \$1,875 (10.1%) \$270 14.4% (2.2%) 13.8% 8.0x 7.5x 1.1x Caesarstone Ltd. \$141 \$204 \$565 (18.2%) \$18 3.2% (6.3%) 1.1% NM 11.2x 0.4x Median \$2,354 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 14.3% 9.2x 9.1x 1.3x Mean \$2,354 \$3,751 \$5,764 (11.1%) \$945 13.5% (0.2%) 12.3% 9.7x 9.6x 1.3x Industrial Machinery Illinois Tool Works Inc \$80,162 \$87,468 \$16,107 1.1% \$4,528 28.1% 2.4% 18.9x 19.3x 5.4x Parker-Hannifin Corporation \$71,369 \$82,775 \$19,826 15.4% \$5,176 26.1% 1.9% 24.8% 16.6x 16.0x 4.2x Stanley Black & Decker, Inc. \$15,062 \$22,296 \$15,781 (6.9%) \$1,381 8.8% (1.5%) 11.0% 13.2x 16.1x 1.4x	JELD-WEN Holding, Inc.		\$2,918	\$4,304	(5.3%)		8.4%	(3.6%)	9.5%	7.4x	8.1x	0.7x
Caesarstone Ltd. \$141 \$204 \$565 (18,2%) \$18 3.2% (6.3%) 1.1% NM 11.2x 0.4x Median \$2,354 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 14.3% 9.2x 9.1x 1.3x Mean \$8,204 \$9,751 \$5,764 (11.1%) \$945 13.5% (0.2%) 12.3% 9.2x 9.1x 1.3x Industrial Machinery I I 11.2x 0.4x 5.764 (11.1%) \$945 2.8% 2.8% 18.9x 19.3x 5.4x Parker-Hannifin Corporation \$71,369 \$82,775 \$19,826 15.4% \$5,176 26.1% 1.9% 2.4% 28.1% 18.9x 19.3x 5.4x Fortive Corporation \$71,369 \$82,775 \$19,826 \$15,781 (6.9%) \$1,381 8.8% (15%) 10.1% 13.2x 16.1x 1.4x Fortive Corporation \$30,226 \$32,153 \$6,129 3.7%	Masonite International Corporation	\$2,883	\$4,092	\$2,831	(2.1%)	\$499	17.6%	4.1%	15.3%	9.2x	8.2x	1.4x
Caesarstone Ltd. \$141 \$204 \$565 (18.2%) \$18 3.2% (6.3%) 1.1% NM 11.2x 0.4x Median \$2,354 \$3,505 \$3,568 (8.3%) \$429 15.7% (0.2%) 14.3% 9.2x 9.1x 1.3x Mean \$8,204 \$9,751 \$5,764 (11.1%) \$945 13.5% (0.2%) 12.3% 9.2x 9.1x 1.3x Industrial Machinery I Image: State	American Woodmark Corporation	\$1,611	\$2,024	\$1,875	(10,1%)	\$270	14.4%	(2.2%)	13.8%	8.0x	7.5x	1.1x
Mean \$8,204 \$9,751 \$5,764 (11.1%) \$945 13.5% (0.2%) 12.3% 9.7x 9.6x 1.3x Industrial Machinery Illinois Tool Works Inc. \$80,162 \$87,468 \$16,107 1.1% \$4,528 28.1% 2.4% 28.1% 18.9x 19.3x 5.4x Parker-Hannifin Corporation \$71,369 \$82,775 \$19,826 15.4% \$5,176 26.1% 1.9% 24.8% 16.6x 16.0x 4.2x Stanley Black & Decker, Inc. \$15,062 \$22,296 \$15,781 (6.9%) \$1,381 8.8% (1.5%) 11.0% 13.2x 16.1x 1.4x Fortive Corporation \$30,226 \$32,153 \$6,129 3.7% \$1,750 25.5% 28.8% 17.6x 19.4x 5.2x Ingersoll Rand Inc \$38,306 \$39,695 \$16,876 16.2% \$1,750 25.5% 6.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$347,025 \$52,878 \$12,944 5	Caesarstone Ltd.	\$141	\$204	\$565	(18.2%)	\$18	3.2%		1.1%	NM	11.2x	0.4x
Mean \$8,204 \$9,751 \$5,764 (11.1%) \$945 13.5% (0.2%) 12.3% 9.7x 9.6x 1.3x Industrial Machinery Illinois Tool Works Inc. \$80,162 \$87,468 \$16,107 1.1% \$4,528 28.1% 2.4% 28.1% 18.9x 19.3x 5.4x Parker-Hannifin Corporation \$71,369 \$82,775 \$19,826 15.4% \$5,176 26.1% 1.9% 24.8% 16.6x 16.0x 4.2x Stanley Black & Decker, Inc. \$15,062 \$22,296 \$15,781 (6.9%) \$1,381 8.8% (1.5%) 11.0% 13.2x 16.1x 1.4x Fortive Corporation \$30,226 \$32,153 \$6,129 3.7% \$1,750 25.5% 28.8% 17.6x 19.4x 5.2x Ingersoll Rand Inc \$38,306 \$39,695 \$16,876 16.2% \$1,750 25.5% 6.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$347,025 \$52,878 \$12,944 5	Median	\$2,354	\$3,505	\$3,568	(8.3%)	\$429	15.7%	(0.2%)	14.3%	9.2x	9.1x	1.3x
Illinois Tool Works Inc. \$80,162 \$87,468 \$16,107 1.1% \$4,528 28.1% 2.4% 28.1% 18.9x 19.3x 5.4x Parker-Hannifin Corporation \$71,369 \$82,775 \$19,826 15.4% \$5,176 26.1% 1.9% 24.8% 16.6x 16.0x 4.2x Stanley Black & Decker, Inc. \$15,062 \$22,296 \$15,781 (6,9%) \$1,381 8.8% (1.5%) 11.0% 13.2x 16.1x 1.4x Fortive Corporation \$30,226 \$32,153 \$6,676 16.2% \$1,750 25.5% 28.8% 17.6x 19.4x 5.2x Ingersoll Rand Inc. \$38,306 \$39,695 \$15,781 3.7% \$1,750 26.1% 2.4% 26.6% 17.6x 19.3x 5.2x Median \$38,306 \$39,695 \$15,781 3.7% \$1,750 26.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$47,025 \$52,878 \$12,944 5.9% \$2,899 23.1% 2.4% 26.6% 17.6x 19.3x 5.2x Johnson & John	Mean	\$8,204	\$9,751	\$5,764	(11.1%)	\$ 945	13.5%	(0.2%)	12.3%	9.7x	9.6x	1.3x
Parker-Hannifin Corporation \$71,369 \$82,775 \$19,826 15.4% \$5,176 26.1% 1.9% 24.8% 16.6x 16.0x 4.2x Stanley Black & Decker, Inc. \$15,062 \$22,296 \$15,781 (6.9%) \$1,381 8.8% (1.5%) 11.0% 13.2x 16.1x 1.4x Fortive Corporation \$30,226 \$32,153 \$6,129 3.7% \$1,659 27.1% 5.5% 28.8% 17.6x 19.4x 5.2x Ingersoll Rand Inc. \$38,306 \$39,695 \$6,876 16.2% \$1,750 26.1% 2.4% 26.6% 20.3x 22.7x 5.8x Median \$38,306 \$39,695 \$51,781 3.7% \$1,750 26.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$47,025 \$52,878 \$12,944 5.9% \$2,899 23.1% 2.9% 23.9% 17.3x 18.7x 4.4x Johnson & Johnson \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 36.7% 12.2x 12.6x 4.5x	Industrial Machinery											
Stanley Black & Decker, Inc. \$15,062 \$22,296 \$15,781 (6.9%) \$1,381 8.8% (1.5%) 11.0% 13.2x 16.1x 1.4x Fortive Corporation \$30,226 \$32,153 \$6,129 3.7% \$1,659 27.1% 5.5% 28.8% 17.6x 19.4x 5.2x Ingersoll Rand Inc \$38,306 \$39,695 \$6,876 16.2% \$1,750 25.5% 6.1% 26.6% 20.3x 22.7x 5.8x Median \$38,306 \$39,695 \$15,781 3.7% \$1,750 26.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$47,025 \$52,878 \$12,944 5.9% \$2,899 23.1% 2.9% 23.9% 17.3x 18.7x 4.4x Pharmaceuticals Johnson & \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 12.4x 34.4x 5.9x Johnson & Johnson \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 36.7% 12.4x 34.4x <td< td=""><td>Illinois Tool Works Inc.</td><td>\$80,162</td><td>\$87,468</td><td>\$16,107</td><td>1.1%</td><td>\$4,528</td><td>28.1%</td><td>2.4%</td><td>28.1%</td><td>18.9x</td><td>19.3x</td><td>5.4x</td></td<>	Illinois Tool Works Inc.	\$80,162	\$87,468	\$16,107	1.1%	\$4,528	28.1%	2.4%	28.1%	18.9x	19.3x	5.4x
Fortive Corporation \$30,226 \$32,153 \$6,129 3.7% \$1,659 27.1% 5.5% 28.8% 17.6x 19.4x 5.2x Ingersoll Rand Inc \$38,306 \$39,695 \$6,876 16.2% \$1,750 25.5% 6.1% 26.6% 20.3x 22.7x 5.8x Median \$38,306 \$39,695 \$15,781 3.7% \$1,750 26.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$47,025 \$52,878 \$12,944 5.9% \$2,899 23.1% 2.9% 23.9% 17.3x 18.7x 4.4x Pharmaceuticals Johnson & \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 12.4x 34.4x 5.9x Johnson & Johnson \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 12.4x 34.4x 5.9x Pfizer Inc. \$157,136 \$220,052 \$58,496 (41.7%) \$13,305 22.7% 2.5% 33.0% 11.0x 16.5x 3.8x Abbie I	Parker-Hannifin Corporation	\$71,369	\$82,775	\$19,826	15.4%	\$5,176	26.1%	1.9%	24.8%	16.6x	16.0x	4.2x
Ingersoll Rand Inc. \$38,306 \$39,695 \$6,876 16.2% \$1,750 25.5% 6.1% 26.6% 20.3x 22.7x 5.8x Median \$38,306 \$39,695 \$15,781 3.7% \$1,750 26.1% 2.4% 26.6% 17.6x 19.3x 5.2x Mean \$47,025 \$52,878 \$12,944 5.9% \$2,899 23.1% 2.9% 23.9% 17.3x 18.7x 4.4x Pharmaceuticals Johnson & \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 36.7% 12.2x 12.6x 4.5x Johnson & Johnson \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 36.7% 12.2x 12.6x 4.5x Merck & Co., Inc. \$334,182 \$363,411 \$61,403 6.1% \$10,553 17.2% 5.8% 46.7% 12.4x 34.4x 5.9x Pfizer Inc. \$157,136 \$220,052 \$58,496 (41.7%) \$13,305 22.7% 25% 33.0% 11.0x 16.5x 3.8x AbbVie	Stanley Black & Decker, Inc.	\$15,062	\$22,296	\$15,781	(6.9%)	\$1,381	8.8%	(1.5%)	11.0%	13.2x	16.1x	1.4x
Median Mean\$38,306 \$47,025\$39,695 \$52,878\$15,781 \$12,9443.7% 5.9%\$1,750 \$2,89926.1% 23.1%2.4% 2.9%26.6% 23.9%17.6x 19.3x19.3x 18.7x5.2x 4.4xPharmaceuticalsJohnson & Johnson\$381,204 \$334,182\$388,709 \$363,411\$85,648 \$61,403(11.0%) \$10,553\$30,873 \$10,55336.0% \$17.2%3.7% \$6.7%36.7% \$12.2x12.6x \$4.4x4.5x \$9.8xMerck & Co., Inc.\$334,182 \$157,136\$220,052 \$220,052\$58,496 \$4,417%\$10,553 \$13,30517.2% \$6.6%5.8% \$46.7%12.4x \$12.4x34.4x \$9.8xPfizer Inc.\$157,136 \$220,052 \$220,052 \$158,496\$14,7% \$13,305\$13,305 \$22.7%22.7% \$25%25% \$33.0%11.0x \$1.0x16.5x \$3.8x \$4.5xAbbVie Inc.\$322,435 \$370,760 \$723,566 \$14,12419.6% \$12,486\$12,486 \$12,48636.6% \$21.2%21.2% \$36.1%NM NM \$1.2xNM \$1.8,843 \$45,006\$12,486 \$18,87741.7% \$2.3%18.6% \$7.8% \$7.8x7.4x \$3.1xMedian\$328,309 \$366,823 \$56,407\$56,407 (4.5%) \$16,046\$6.3% \$6.3%3.1% \$3.1%36.4% \$12.2x13.9x \$2.2x	Fortive Corporation	\$30,226	\$32,153	\$6,129	3.7%	\$1,659	27.1%	5.5%	28.8%	17.6x	19.4x	5.2x
Mean \$47,025 \$52,878 \$12,944 5.9% \$2,899 23.1% 2.9% 23.9% 17.3x 18.7x 4.4x Pharmaceuticals Johnson & Johnson & S381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 36.7% 12.2x 12.6x 4.5x Merck & Co., Inc. \$334,182 \$363,411 \$61,403 6.1% \$10,553 17.2% 5.8% 46.7% 12.4x 34.4x 5.9x Pfizer Inc. \$157,136 \$220,052 \$58,496 (41.7%) \$13,305 22.7% 2.5% 33.0% 11.0x 16.5x 3.8x AbbVie Inc. \$322,435 \$370,235 \$54,318 (6.4%) \$26,663 49.1% 0.5% 47.9% 14.1x 13.9x 6.8x Eli Lilly and Company \$703,566 \$34,124 19.6% \$12,486 36.6% 21.2% 36.1% NM NM 21.2x Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006	Ingersoll Rand Inc	\$38,306	\$39,695		16.2%	\$1,750	25.5%	6.1%			22.7x	
Pharmaceuticals Johnson & Johnson \$381,204 \$388,709 \$85,648 (11.0%) \$30,873 36.0% 3.7% 36.7% 12.2x 12.6x 4.5x Merck & Co., Inc. \$334,182 \$363,411 \$61,403 6.1% \$10,553 17.2% 5.8% 46.7% 12.4x 34.4x 5.9x Pfizer Inc. \$157,136 \$220,052 \$58,496 (41.7%) \$13,305 22.7% 2.5% 33.0% 11.0x 16.5x 3.8x AbbVie Inc. \$322,435 \$370,235 \$54,318 (6.4%) \$26,663 49.1% 0.5% 47.9% 14.1x 13.9x 6.8x Eli Lilly and Company \$700,760 \$723,566 \$34,124 19.6% \$12,486 36.6% 21.2% 36.1% NM NM 21.2x Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006 (2.5%) \$18,787 41.7% 2.3% 18.6% 7.8x 7.4x 3.1x Median \$328,309 \$366,823 \$56	Median											
Johnson & Johnson\$381,204\$388,709\$85,648(11.0%)\$30,87336.0%3.7%36.7%12.2x12.6x4.5xMerck & Co., Inc.\$334,182\$363,411\$61,4036.1%\$10,55317.2%5.8%46.7%12.4x34.4x5.9xPfizer Inc.\$157,136\$220,052\$58,496(41.7%)\$13,30522.7%2.5%33.0%11.0x16.5x3.8xAbbVie Inc.\$322,435\$370,235\$54,318(6.4%)\$26,66349.1%0.5%47.9%14.1x13.9x6.8xEli Lilly and Company\$700,760\$723,566\$34,12419.6%\$12,48636.6%21.2%36.1%NMNM21.2xBristol-Myers Squibb Company\$109,911\$138,843\$45,006(2.5%)\$18,78741.7%2.3%18.6%7.8x7.4x3.1xMedian\$328,309\$366,823\$56,407(4.5%)\$16,04636.3%3.1%36.4%12.2x13.9x5.2x	Mean	\$47,025	\$52,878	\$12,944	5.9%	\$2,899	23.1%	2.9%	23.9%	17.3x	18.7x	4.4x
Merck & Co., Inc. \$334,182 \$363,411 \$61,403 6.1% \$10,553 17.2% 5.8% 46.7% 12.4x 34.4x 5.9x Pfizer Inc. \$157,136 \$220,052 \$58,496 (41.7%) \$13,305 22.7% 2.5% 33.0% 11.0x 16.5x 3.8x AbbVie Inc. \$322,435 \$370,235 \$54,18 (6.4%) \$26,663 49.1% 0.5% 47.9% 14.1x 13.9x 6.8x Eli Lilly and Company \$700,760 \$723,566 \$34,124 19.6% \$12,486 36.6% 21.2% 36.1% NM NM 21.2x Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006 (2.5%) \$18,787 41.7% 2.3% 18.6% 7.8x 7.4x 31.x Median \$328,309 \$366,823 \$56,407 (4.5%) \$16,046 36.3% 3.1% 36.4% 12.2x 13.9x 5.2x	Pharmaceuticals											
Pfizer Inc. \$157,136 \$220,052 \$58,496 (41.7%) \$13,305 22.7% 2.5% 33.0% 11.0x 16.5x 3.8x AbbVie Inc. \$322,435 \$370,235 \$54,318 (6.4%) \$26,663 49.1% 0.5% 47.9% 14.1x 13.9x 6.8x Eli Lilly and Company \$700,760 \$723,566 \$34,124 19.6% \$12,486 36.6% 21.2% 36.1% NM NM 21.2x Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006 (2.5%) \$18,787 41.7% 2.3% 18.6% 7.8x 7.4x 31.x Median \$328,309 \$366,823 \$56,407 (4.5%) \$16,046 36.3% 3.1% 36.4% 12.2x 13.9x 5.2x	Johnson & Johnson	\$381,204	\$388,709	\$85,648	(11.0%)	\$30,873	36.0%			12.2x	12.6x	
AbbVie Inc. \$322,435 \$370,235 \$54,318 (6.4%) \$26,663 49.1% 0.5% 47.9% 14.1x 13.9x 6.8x Eli Lilly and Company \$700,760 \$723,566 \$34,124 19.6% \$12,486 36.6% 21.2% 36.1% NM NM 21.2x Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006 (2.5%) \$18,787 41.7% 2.3% 18.6% 7.8x 7.4x 31.x Median \$328,309 \$366,823 \$56,407 (4.5%) \$16,046 36.3% 3.1% 36.4% 12.2x 13.9x 5.2x	Merck & Co., Inc.	\$334,182	\$363,411	\$61,403	6.1%	\$10,553	17.2%	5.8%	46.7%	12.4x	34.4x	5.9x
Eli Lilly and Company \$700,760 \$723,566 \$34,124 19.6% \$12,486 36.6% 21.2% 36.1% NM NM 21.2x Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006 (2.5%) \$18,787 41.7% 2.3% 18.6% 7.8x 7.4x 3.1x Median \$328,309 \$366,823 \$56,407 (4.5%) \$16,046 36.3% 3.1% 36.4% 12.2x 13.9x 5.2x	Pfizer Inc.		+	+	(41.7%)	+	22.7%		33.0%	11.0x	16.5x	3.8x
Bristol-Myers Squibb Company \$109,911 \$138,843 \$45,006 (2.5%) \$18,787 41.7% 2.3% 18.6% 7.8x 7.4x 3.1x Median \$328,309 \$366,823 \$56,407 (4.5%) \$16,046 36.3% 3.1% 36.4% 12.2x 13.9x 5.2x	AbbVie Inc.				(6.4%)		49.1%		47.9%	14.1x	13.9x	6.8x
Median \$328,309 \$366,823 \$56,407 (4.5%) \$16,046 36.3% 3.1% 36.4% 12.2x 13.9x 5.2x	· · ·										NM	
Mean \$334,271 \$367,469 \$56,499 (6.0%) \$18,778 33.9% 6.0% 36.5% 11.5x 17.0x 7.6x	Median											
	Mean	\$334,271	\$367,469	\$56,499	(6.0%)	\$18,778	33.9%	6.0%	36.5%	11.5x	17.0x	7.6x

About Us

CORPORATE FINANCE INC.

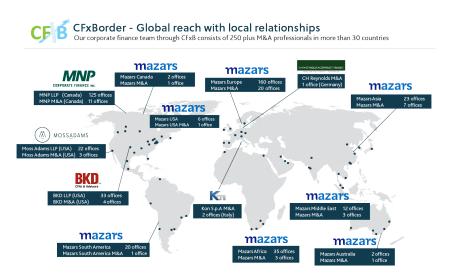
MNP Corporate Finance (MNPCF) has a dedicated team of over 100 M&A, capital markets, and due diligence professionals across Canada. MNPCF works with clients in virtually all industries as they prepare, plan and execute transactions.

Our typical transactions range in value between \$3 million and \$300 million.

Local and International Reach

MNP is a participating firm within Praxity, a unique global alliance of independent accounting/advisory firms created to answer global business needs. As a member of Praxity, we are able to offer access to corporate finance, accounting and tax advisory services worldwide. We are also affiliated with Corporate Finance Cross Border, which consists of 250+ M&A professionals in more than 30 countries.

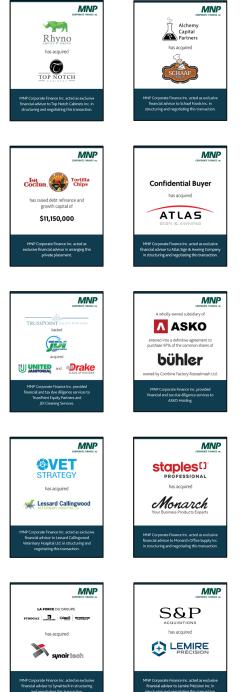




Services

- Divestitures
- Acquisitions
- Debt Financing
- Due Diligence
- Transaction Advisory Services





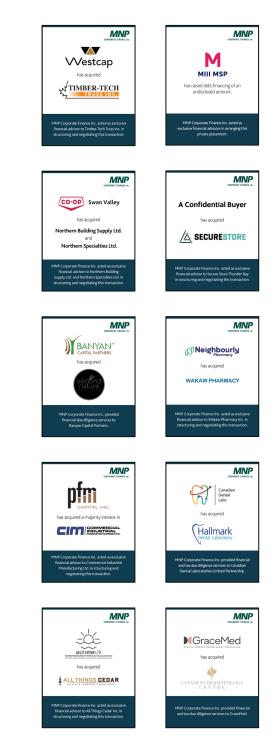
About Us



Deal Experience

Since our inception, our team has advised on hundreds of transactions, in a wide range of industries with diverse enterprise values. In the past 10 years alone, we have completed over 275 transactions worth over \$4.7 billion (not including due diligence engagements).

Recently Closed Deals (National)



Industry Experience

- Food & Beverage
- Retail & Distribution
- Manufacturing
- Agriculture
- Automotive
- Materials
- Healthcare
- Pharmaceutical

- Transportation
- Construction
- Software
- Financial Services
- Technology
- Energy
- Oilfield Services
- Real Estate

Hands-on Approach

Current M&A transactions require a hands-on approach from start to finish including the active engagement of senior resources. Our senior resources are dedicated to our clients and are available as necessary and appropriate. We keep our clients regularly informed of the engagement status, issues we are encountering, successes and overall progress.

Integrated Service Offering

We draw on the vast experience and deep specialist knowledge network of our partners locally, nationally and internationally as specialty issues arise, such as pre-transaction tax planning, transaction structuring, estate planning, valuation, due diligence, performance improvement and risk management.

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