



## How MNP Can Help

At MNP we work closely with you to gain an in-depth understanding of the intricacies of each asset, as well as the intended use of the valuation. Based on this information, we then determine which premise of value is appropriate for the assignment. Our experienced Valuation and Appraisal team will complete their machinery and equipment determinations for businesses and individuals under the following premises of value:

- Insurance Replacement Value (Replacement Cost New, Reproduction Cost New)
- · Actual Cash Value
- Fair Market Value in Continued Use
- Fair Value Financial Reporting
- Orderly Liquidation Value
- Forced Liquidation or Auction Value
- Salvage Value

#### Reasons to Obtain a Valuation

In today's business climate, there are an increasing number of reasons to contact MNP's Valuation and Appraisal team for an independent professional calculation of machinery and equipment, including:

- Establishment of a Fair Market Value and acquiring market knowledge to use in final negotiations on the sale or purchase of an asset or group of assets.
- Financial Reporting Accounting Standards for Private Enterprise (ASPE) or International Financial Reporting Standards (IFRS).
- Mergers and acquisitions purchase price allocations, negotiations, etc.
- · Liquidation and foreclosure bankruptcy and restructuring.
- Asset control and management tracking system, capital planning, management tools.
- Risk management assisting in the completion of the statement of value for insurance placement.
- Financial planning financing requirements, corporate tax, corporate structuring, creditor proofing.
- Calculating the fair value for the division of assets: for an estate, for the dissolutions of corporations / partnerships or for matrimonial dispute.

### MNP's Approach

Our professional appraisers have the highest level of qualifications and necessary experience to methodically determine value through investigation, analysis and professional judgment. We offer clients:

- 1. Understanding of your industry and market trends such as demand / supply and technology changes.
- 2. Understand your assets. A physical inspection of assets is completed with plant maintenance personnel in order to most accurately determine the asset characteristics such as the age, model, condition, maintenance and upgrades.
- 3. Complete research on the potential market or marketability for the specific assets.
- 4. Comprehensively review market activity of transactions of like assets.
- 5. Complete research on installation and indirect costs; replacement costs of assets of comparable utility and total expected and remaining economic life for the assets.
- 6. Reconciliation of data. We render an independent and objective assessment of value.

# Advice You Can Rely On

MNP's machinery and equipment specialists approach each engagement the same way: by developing a thorough understanding of your needs right from the start. From there, project planning determines the scope of work, overall timing and scheduling, which leads to a discussion on the quantity and format of the deliverables. When you engage our team, you can be certain:

- · We are designated professionals that adhere only to best practices.
- We customize our services suited to your property and needs.
- We take a systematic and rigorous approach.

Our Machinery & Equipment Valuations are completed by a senior accredited member of the **American Society of Appraisers\*** as well as a member of the **Royal Institute of Chartered Surveyors.\*\*** Our work is in conformance with the Uniform Standard of Professional Appraisal Practice and International Valuation Standards.

\* American Society of Appraisers (ASA) accredited appraisers are experts. The meticulous ASA accreditation process ensures that ASA-accredited appraisers are accurate, impartial, and credible. They are educated and experienced in their fields and are respected members of their communities. They can deliver independent valuations that assure your property is appraised at its fair market value.

\*\*Royal Institute of Chartered Surveyors (RICS) is the world's leading professional body for qualifications and standards in land, property and construction. As people, governments, banks and commercial organizations continue to demand more assurance of certified standards and ethics, attaining RICS status is the recognized mark of property professionalism.





#### **ABOUT MNP**

MNP is a leading national accounting, tax and business consulting firm in Canada. We proudly serve and respond to the needs of our clients in the public, private and not-for-profit sectors. Through partner-led engagements, we provide a collaborative, cost-effective approach to doing business and personalized strategies to help organizations succeed across the country and around the world.

To find out what MNP can do for you, contact Chris Perret, B.Comm, MRICS, AACI, CBV at 403.488.5792 or Paul Leung, ASA, MRICS at 780.401.7079

Visit us at MNP.ca







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